

Message From Harrison Beacher, 2026 DCAR President

In June, Washington, DC welcomed thousands of REALTORS® from across the country for the National Association of REALTORS® Legislative Meetings, and as President of the District of Columbia Association of REALTORS® and 2026 Vice Chair of the Young Professionals Network, I walked away deeply grateful for what we accomplished. It was a full week of governance, advocacy, hospitality, and leadership, and what stood out most was the spirit of collaboration at every level. From our local members to national leadership, there was alignment around the work in front of us and a shared commitment to moving this industry forward in meaningful ways.

That collaboration showed up in tangible ways. Nationally, we secured \$100,000 in legal funding support from NAR to strengthen our legislative and advocacy efforts as we continue fighting Initiative 88, the proposed rent freeze ballot measure here in DC. That support matters because the impacts of this legislation would touch every part of our housing ecosystem, from property owners and renters to investors and housing supply overall. We also saw movement on the 21st Century Housing Act, a broad housing package shaped in part by REALTOR® advocacy, reinforcing how important organized real estate remains in the legislative process.



Locally, we had the privilege of welcoming friends and colleagues from all over the country and executing a week of events that reflected the energy and strength of our association. Internally, we also moved forward in our CEO search process, reviewing resumes and setting first-round interviews as we continue shaping the future of our organization. Weeks like this remind me that our work is layered. We collaborate nationally to advocate, locally to convene, and internally to build. I am grateful to every member, leader, and friend who showed up, supported, and helped make this week a success.

[View photos from the week and stay connected with DCAR advocacy updates >](#)

DC Market Snapshot: Prices Up, Sales Moving, Inventory Still Tight

The DC housing market stayed active in May. The median home price reached **\$740,000**, up **4.2%** year over year, while closed sales rose **14.2%**. Pending sales remained steady, new listings declined, and homes took slightly longer to sell than a year ago.

What this means for members: Buyers are still in the market, sellers still have pricing power, and supply remains a central challenge. The data reinforces what DCAR continues to say in policy conversations: DC needs more housing options, not policies that make housing harder to provide.

Closed Sales	Closed Sales YTD	Median Sales Price
643 ↑ 14.2%	2,508 ↓ 3.9%	\$740,000 ↑ 4.2%
New Pending Sales	Active Listings	New Listings
677 ↑ 1%	2,847 ↓ 7.19%	919 ↓ 12.9%

Read the full [monthly market report](#) and use the data in your client conversations.

Election Recap: DCAR's Advocacy Continues After a Big Political Shift

DC's Democratic primary brought major change to the District's political landscape. DCAR congratulates the successful candidates and looks forward to continuing our work with elected leaders who understand the importance of housing production, homeownership, and a healthy real estate market.

We are especially pleased to continue our partnership with Chairman Phil Mendelson and Councilmembers Matt Frumin, Zachary Parker, and Charles Allen, each of whom won their Democratic primary races with DCAR's endorsement. These leaders have worked with us on critical votes and helped ensure REALTORS® have a seat at the table as policy is made.

No matter who serves in the Wilson Building, DCAR will remain a forceful, solutions-focused voice for real estate in the District. This election season showed that housing remains one of DC's defining issues, and our association will continue pushing for policies that expand opportunity, support ownership, and protect the professionals who help make housing possible.

Watch for DCAR advocacy alerts and opportunities to engage as the general election approaches.

Global Business in Action: Bahamas Trade Mission Briefing

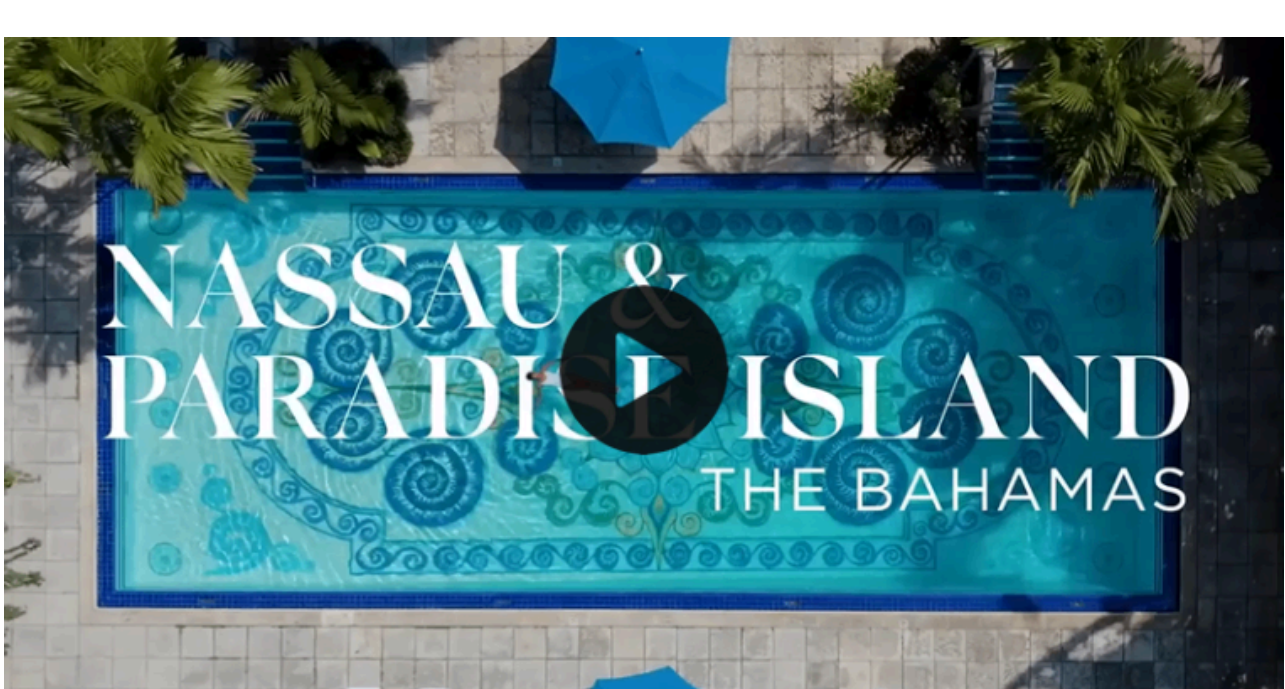


DCAR Global brought members together for an engaging and informative event at the Bahamas Consulate, offering a closer look at international investment opportunities and what members can expect from the upcoming trade mission in September.

Hosted by the DCAR Global Business Advisory Council, the briefing connected members with valuable information, built new relationships, and a broader view of how global real estate can support referral business and client service. Special thanks to our hosts at the Embassy Consular Annex of The Bahamas, our speakers, and everyone who joined us.

For Annemarie Stephens, DCAR 2027 President-Elect, this trade mission reflects an opportunity for REALTORS® to expand international networks and connect buyers with exceptional investment opportunities in The Bahamas.

For Casey Sands, Vice Consul Embassy Consular Annex of the Commonwealth of The Bahamas, "we were pleased to collaborate with Annemarie and DCAR in hosting Destination Bahamas: Exceptional Investment Opportunities, a presentation on the upcoming Trade Mission, September 19 - 24. The Consular Annex is committed to increasing its impact and visibility throughout the DMV and beyond. We want people to know that The Bahamas is here, and we are open for business! Where Luxury meets simplicity with all the conveniences one would need."



[The Bahamas Promotional Video](#)

[Learn more about the Bahamas Trade Mission >](#)

Missed the deadline for the Bahamas Trade Mission 2026? Good news! — we've extended the deposit deadline to July 18th! Secure your spot before it closes for good! [Fill out the form here >](#)

Global Real Estate Blueprint: Helping DC REALTORS® Think Bigger

International opportunities start with education, relationships, and the confidence to advise clients in a fast-changing market. That was the focus of June's Global Real Estate Blueprint, hosted by the DCAR Global Business Advisory Council in partnership with YPN.

The program brought members and industry experts together for a practical conversation on international banking, tax strategy, and cross-border real estate opportunities. As real estate agents in the nation's capital, DCAR members are uniquely positioned to serve clients whose interests extend beyond local and national borders.

Thank you to Thomas Gikis, Woosbeth (Beth) McNeil, Dan Murphy, and Melanie Bostic Williams for sharing their expertise and helping members better understand the global marketplace.

[View photos from the event and stay tuned for more DCAR Global programming.](#)



RLM Recap: Advocacy In Action, Results That Matter



The REALTORS® Legislative Meetings gave DCAR a national stage and a clear opportunity to show why local advocacy matters. Our leadership presented to the NAR Legal Advocacy Committee on DCAR's ongoing fight against a rent freeze in the District and secured a \$100,000 grant to support litigation against this harmful policy.

On the federal side, DCAR joined colleagues from across the country in supporting the 21st Century ROAD to Housing Act, a bipartisan housing package designed to increase supply, reduce barriers, and expand access to homeownership. Congress has passed the legislation, and it now awaits presidential action.

Why it matters: Whether the issue is a local rent freeze or federal housing supply, REALTORS® must be part of the solution. DCAR will keep fighting for policies that make housing work better for buyers, sellers, renters, owners, and communities across the District.

Follow DCAR advocacy updates and respond when member action is needed.

[Text REALTOR to 30644 to sign up for important NAR updates!](#)

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