

A Message From Harrison Beacher, 2026 DCAR President

Our condo market analysis reinforced DCAR's standing as the authoritative voice for DC real estate. [The CityCastDC coverage](#) brought together some DCAR board and association leaders' voices in a position to weigh in meaningfully. We'll continue building on that work.

Leslie's official arrival strengthens our leadership bench. We're also well represented at NAR Leadership Week in Chicago and will be showcasing our Dr. Lawrence Yun signature event this week, alongside other regional events throughout the fall.

Special recognition to Shawn and Kam Kang for their work with the Housing Providers Program Committee. I'm also serving on the NAR presidential task force addressing Barriers to Housing, which includes rent control policy. As we head into the fall election cycle, we're actively engaging candidates on what's needed to expand housing opportunity in DC.



NAR Leadership Week in Chicago

NAR Leadership Week brings association leaders together through various educational sessions, motivational events, and collaborative activities that enhance associations and the overall real estate industry. The premier event, Leadership Summit, brings association executives and presidents-elect together to kick off their year with focus and purpose. It is a key opportunity to create a strong partnership and lay the foundation for maximizing potential in the upcoming year.

Annemarie Stephens, DCAR President-Elect, shared her experience:

"Leadership Week was an incredible opportunity to connect with REALTOR® leaders from across the country, exchange ideas, and learn from others who are helping shape the future of our industry. I was extremely grateful to experience this with our incoming CEO, Leslie Frazier, whose connections within the NAR family were invaluable for networking and building memorable relationships. We are excited to bring these insights back to our association as we look ahead to a successful 2027. I truly believe that by working together with our colleagues, we can continue to make DCAR stronger and create an even greater impact for our members."



[Read more & view more photos on Instagram >](#)

THE FUTURE OF DC REAL ESTATE

Last Call! RSVP Now >

Join Us This Thursday, September 3



THE FUTURE OF
DC REAL ESTATE

WHAT'S HAPPENING. | WHAT'S NEXT. | WHAT'S AT STAKE.

JOIN THE PUBLIC **POLICY COMMITTEE**

THURSDAY
SEP 3RD
10:00 AM - 11:30 AM
1615 NEW HAMPSHIRE AVE. NW - FLOOR 3

FOR AN EXCLUSIVE CONVERSATION WITH
LAWRENCE YUN
CHIEF ECONOMIST,
NATIONAL ASSOCIATION
OF REALTORS®

GET HIS TAKE ON MARKET
TRENDS, THE NATIONAL
OUTLOOK, AND PROPOSED
POLICIES THAT COULD
RESHAPE DC REAL ESTATE.



BE IN THE ROOM FOR THE CONVERSATION SHAPING OUR INDUSTRY.

RSVP REQUIRED.
SECURE YOUR SPOT TODAY!

[Click here to register](#)

Join the DCAR Public Policy Committee for an exclusive conversation with **Lawrence Yun, Chief Economist at the National Association of REALTORS®**. Get his take on market trends, the national outlook, and proposed policies that could reshape DC real estate.

THIS Thursday, September 3 // 10 - 11:30 am

at D.C. Association of REALTORS®

1615 New Hampshire Avenue NW - Floor 3 / Washington, DC 20009

[REGISTER NOW >](#)

Don't miss your chance to shape the future of D.C. real estate and build your leadership skills.



CALL FOR COMMITTEE VOLUNTEERS

[Read the Committee Descriptions >](#)

— and —

[APPLY TODAY >](#)

The D.C. Association of REALTORS® relies on the passion, expertise, and unique perspectives of members like you. Serving on a DCAR committee is more than just a volunteer opportunity — it is your chance to collaborate with top professionals, develop crucial leadership skills, and make a tangible impact on our industry.

Global Business Advisory Council (GBA)

Public Policy Committee (PPC)

DCAR Young Professionals Network (YPN)

ALL DCAR members are encouraged to apply! Find the path that best aligns with your goals.



[Read the Board of Directors Requirements >](#)

— and —

[APPLY TODAY >](#)

DCAR is now accepting applications for elected positions on the 2027 Board of Directors. We are seeking dedicated leaders who are passionate about advancing the association, advocating for the industry, and serving fellow REALTORS®.

The DCAR Board of Directors is responsible for setting the strategic direction of the association, ensuring strong governance, and championing initiatives that strengthen our profession and serve our members.

Applications close Tuesday, September 15 at 5 pm!

DC Market Snapshot: July 2026
Prices Hold Steady, Sales Ease, Inventory Still Tight

The DC housing market remained relatively stable in July. The median home price reached \$672,500, down just 0.4% year over year, while closed sales declined 1.0%. New listings fell 8.3%, new pending sales declined 8.6%, and homes took slightly longer to sell than a year ago.

What this means for members:

Buyers have more choices than earlier in the year, but new supply remains below historical averages and overall market activity has softened. The data reinforces what DCAR continues to say in policy conversations: DC needs more housing options, not policies that make housing harder to provide.

DC Housing Stats vs. Previous Year

Closed Sales	Closed Sales YTD	Median Sales Price
608 ↓ 1%	3,819 ↓ 1.4%	\$672,500 ↓ 0.4%
New Pending Sales	Active Listings	New Listings
519 ↓ 8.6%	2,630 ↓ 4%	731 ↓ 8.3%

Read the full [monthly market report](#) and use the data in your client conversations.

NAR Launches Commercial Real Estate Demand Index

NAR has launched a new quarterly Commercial Real Estate Demand Index that provides an early look at commercial real estate demand across 306 U.S. metropolitan areas. The index tracks four major sectors — office, industrial, retail, and multifamily — and considers factors such as employment, population growth, and migration. The new tool is designed to help real estate professionals better understand market trends and identify areas where commercial real estate demand is strengthening or weakening.

[Read the Full NAR Announcement >](#)

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